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AIR FORCE MANUAL 36-2647

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Personnel

INSTITUTIONAL COMPETENCY DEVELOPMENT AND MANAGEMENT

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This publication implements AFI 36-2640, Executing Total Force Development. It provides guidance on how institutional competencies are established, assessed, and used in support of the Air Force (AF) mission. This Manual applies to all Airmen—officer, enlisted, civilian, Regular Air Force (RegAF), Air National Guard (ANG), and Air Force Reserve (AFR). In collaboration with the Chief of Air Force Reserve (AF/RE) and the Director of the Air National Guard (NGB/CF), the Deputy Chief of Staff for Manpower, Personnel and Services (AF/A1) develops personnel policy for [Institutional Competency Development and Management. This Air Force publication may be supplemented at any level; MAJCOM-level supplements must be approved by the HSB prior to certification and approval. It requires collecting and maintaining information protected by the Privacy Act of 1974, System of Records Notices (SORN) F033 AF B, Privacy Act Request File, and F036 AF PC Q, Personnel Data System (PDS) applies and is available at http://privacy.defense.gov/notices/usaf/. AFI 33-332, Air Force Privacy Program, sets guidelines for collecting, safeguarding, maintaining, accessing, amending, and disseminating personal data kept in systems of records to comply with the Privacy Program. Refer recommended changes and questions about this publication to the Office of Primary Responsibility (OPR) using the AF Form 847, Recommendation for Change of Publication; route AF Form 847s from the field through the appropriate functional's chain of command. Ensure that all records created as a result of processes prescribed in this publication are maintained in accordance with Air Force Manual (AFMAN) 33-363, Management of Records, and disposed of accordance with Air Force Records Disposition Schedule (RDS) located at https://www.my.af.mil/afrims/afrims/afrims/rims.cfm.

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1. Scope.

- 1.1. The vision for Institutional Competency (IC) development is to create the appropriate strategies, policies, and processes required to prepare all Airmen with the appropriate leadership expertise to accomplish assigned airpower missions.
- 1.2. AF ICs apply to all Airmen across all functional communities and is the common taxonomy used to implement the Continuum of Learning (CoL).

2. Background.

- 2.1. As part of the CoL framework, the AF develops ICs by providing synergistic education, training, and experiential opportunities that equip Airmen to meet the challenges of a dynamic operational environment. The ICs have replaced the Enduring Competencies and the Total Force Competency List.
- 2.2. The Institutional Competency Development Programs (ICDPs) shall provide leadership knowledge and other attributes that allow Airmen to understand and possibly demonstrate the desired IC proficiencies. Actual attainment of ICs may be realized later or in conjunction with other education, training, or experiential opportunities.
- 2.3. The ICDPs are officer and enlisted Professional Military Education (PME), the commissioning sources, Basic Military Training, and supervisory training (reference AFI 36-2301, *Developmental Education*).
- 2.4. The ICs are the foundation for developing Professional Military Education (PME) programs as stated in AFI 36-2301.
- 2.5. Assessing the potential of human capital measurement is a critical element of the Force Development (FD) process. Therefore, assessment data is instrumental in understanding how well the competencies are understood by Airmen and how they help leaders achieve FD goals.
- 2.6. Competency assessment leads to more effective management of FD performance. The assessment effort consists of three phases: (1) identification of IC proficiency gaps from the military education schools, (2) identification of IC proficiency gaps from the military training venues, and (3) a holistic effort to examine how training, education, and experience contribute to enhancing competency for the Total Force (TF). The assessment process is discussed in more detail in Paragraph 6.

3. Purpose.

- 3.1. Purposes of the ICs are to enhance leadership performance, set behavioral standards of leadership for all levels of the TF, and translate requirements and values into behavioral indicators.
- 3.2. As Airmen progress in their careers, they should focus on increasing their proficiency in each of the required ICs via education and training opportunities, as well as deployments and assignments for themselves and development of those they lead or supervise.

4. Framework.

4.1. The ICs consist of 8 competencies and 25 sub-competencies. Competencies are observable, measurable patterns of knowledge, skills, abilities, behaviors, and other

- characteristics needed to perform institutional or occupational functions successfully. Like the AF Core Values, the ICs are enduring and encompass the leadership attributes the AF believes are critical to mission success.
- 4.2. Competencies are delivered through the CoL that represents a combination of education, training, and experience for preparing Airmen for progressively higher levels of responsibility.
- 4.3. The competencies are divided into three categories and these categories are linked to the AF leadership levels as explained in AFDD 1-1, *Leadership and Force Development*.
 - 4.3.1. Organizational category of the ICs (Employing Military Capabilities, Enterprise Perspective, Managing Organizations and Resources, and Strategic Thinking) is linked to the Strategic Vision Leadership Level and establishes policy and structure and articulates the vision for the organization.
 - 4.3.2. People/Team category of the ICs (Leading People and Fostering Collaborative Relationships) is linked to the Operational Competence Leadership Level and set the organizational climate.
 - 4.3.3. Personal category of the ICs (Embodies Airman Culture and Communicating) is linked to the Tactical Expertise Leadership Level and consists of those competencies needed in face-to-face and interpersonal relationships that directly influence human behavior and values.
- 4.4. Airmen will require varying degrees of proficiency in each of the sub-competencies. The proficiency levels are measurable with action-type behavioral statements.
 - 4.4.1. The proficiency levels describe the full range of work performed within a competency--from gaining understanding through expert application.
 - 4.4.2. Proficiency level definitions and descriptive behaviors for the ICs are contained in Attachment 2.
- 4.5. Developmental efforts are synchronized across the CoL providing the appropriate IC at the right time to maximize each member's capabilities and their collective contributions to the mission.
 - 4.5.1. These competencies are universal requirements with an enterprise perspective and are used to drive total force development.
 - 4.5.2. Members will acquire desired ICs via education, training, and experience as stated in the CoL.
- 4.6. Developmental venues throughout the AF will utilize the ICs in designing, executing, and evaluating developmental programs.
 - 4.6.1. Individual Airman developmental planning should be addressed in terms of these competencies.
 - 4.6.2. Assessments are required to identify leadership gaps between actual and desired mastery of the ICs. Methodologically sound assessment instruments are used to gather IC proficiency data for isolating strengths and areas for enhancement.

- 4.6.3. The ICs and their use are addressed in AFDD 1-1; AFPD 36-26, *Total Force Development*; AFI 36-2014, *Commissioning Education Program*; AFI 36-2301; and AFI 36-2640, *Executing Total Force Development*.
- 4.7. As the Office of Primary Responsibility for the ICs, AF/A1DI, Force Development Integration Division, ensures the IC list and its components continue to meet AF requirements. For additional information on IC development, please reference AFI 36-2301.
 - 4.7.1. If a Functional Authority identifies a skill or ability not addressed by the IC List that is required of all Airmen, recommendations for change should be submitted to AF/A1DI for review.
 - 4.7.2. Recommendations are vetted through AF/A1 for consideration.

5. Assessment Strategy Scope.

- 5.1. Assessments are used to identify and close gaps in Airmen's capabilities.
 - 5.1.1. Individual leadership strengths are identified with recommendations for improving areas that need further refinement. The TF will have an opportunity to complete the individual assessments and use online resources to close gaps (reference Para 6.2).
 - 5.1.2. The organizational assessments are administered by the ICDPs.
- 5.2. Some of the benefits of the assessment process include: (1) serving as a catalyst for creating a high performance workforce that will increase productivity; (2) identifying gaps that could exist in the execution of the competencies, allowing opportunity for improvement; (3) ensuring competencies are delivered as designed by the descriptive behaviors at the appropriate levels; (4) providing a foundation for the creation of targeted developmental plans; (5) improving outcome results of the process; and (6) maximizing return on investment.

6. Competency Assessment Process.

- 6.1. Individual and organizational assessment of the ICs is a necessary component of competency-based management because it identifies an Airman's proficiency level based on specific criteria and is demonstrated and sustained over time.
- 6.2. Individual IC assessment instruments for the TF will help to identify leadership strengths and areas for improvement. They are 180-degree feedback assessments.
 - 6.2.1. The 180-degree feedback assessments are web-based surveys that gather observational information about performance using self and supervisor evaluations. These assessments will assist Airmen and their supervisors in identifying ICs for development and serve as an aid in designing a focused development plan.
 - 6.2.2. Descriptive behavior proficiencies are used to construct the tactical, operational, and strategic survey instruments. Airmen will select the appropriate assessment based on where they are in their careers.
 - 6.2.3. These 180-degree feedback assessments are offered at the Tactical Leadership Level for E1-E4, O1-O2, & GS1-8; at the Operational Competence Leadership Level for E5-E7, O3-O4, and GS9-13;, and at the Strategic Vision Leadership Level at E8-E9, O5-

O6, and GS14-15. They are located on the AF Portal under Life & Career/Force Development/Supervisor Resource Center

 $\frac{https://www.my.af.mil/gcssaf/USAF/ep/globalTab.do?channelPageId=s88B4F00B2F6B2}{934012F939C799305F8}$

- 6.2.4. The web-based generated reports provide individual Airmen references to education and training resources for closing competency gaps.
- 6.2.5. The Supervisor Resource Center at

https://www.my.af.mil/gcssaf/USAF/ep/globalTab.do?channelPageId=s88B4F00B2F6B2 934012F939C799305F8 provides a clearinghouse of leadership development resources. The center features learning programs and courses based on the ICs.

- 6.3. The organizational assessments are developed and administered by the ICDPs and an Executive Summary will be provided to AF/A1D depicting IC proficiency gaps.
 - 6.3.1. AFI 36-2301 provides additional information about the review and validation process for PME curricula.
 - 6.3.2. The curricula at the ICDPs are mapped to the ICs at the prescribed proficiency levels (reference Table A2.3).
- 6.4. Components in the IC assessment process consist of identification of a sound assessment methodology; development of assessment survey instruments; assessment validation; web-based tool implementation; data collection, storage, and processing; reporting; analysis; and improvement. These components are needed to streamline the administrative elements of competency assessment.
- 6.5. 180-degree feedback assessment surveys are administered using a web-based system to administer, collect, process, and store the data and generate reports to Airmen and their supervisors. Reports will direct Airmen to online resources for improving their IC performance.
- 6.6. Feedback is a critical component of the assessment strategy. It provides information to Airmen on their competencies and helps them to define career developmental goals and a path to achieving those goals.

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Force (Manpower and Reserve Affairs)

Attachment 1

GLOSSARY OF REFERENCES & SUPPORTING INFORMATION

References

AFDD 1-1, Leadership and Force Development, 08 November 2011

AFPD 36-26, Total Force Development, 27 September 2011

AFI 36-2014, Commissioning Education Program, 16 February 2012

AFI 36-2301, Developmental Education, 16 July 2010

AFI 36-2640, Executing Total Force Development, 16 December 2008

Adopted Forms

AF Form 847, Recommendation for Change of Publication

Abbreviations and Acronyms

AF—Air Force

CoL—Continuum of Learning

FD—Force Development

IC—Institutional Competency

ICDPs—Institutional Competency Developmental Programs

TF—Total Force

Terms

Air Force Core Values—Statement of institutional values and principles of conduct that provide the moral framework for military activities. The professional AF ethic consists of three fundamental and enduring values of *integrity first, service before self*, and *excellence in all we do*. (See AFDD 1-1 for a more detailed explanation.)

Airman—According to AFDD 1-1, an Airman is any U.S. Air Force member and Department of the Air Force civilian.

Competencies—Observable, measurable pattern of knowledge, skills, abilities, behaviors, and other characteristics needed to perform institutional or occupational functions successfully.

Continuum of Learning (CoL)—Career-long process of individual development where challenging experiences are combined with education and training through a common taxonomy. This process will produce Airmen who possess the tactical expertise, operational competence, and strategic vision to lead and execute the full spectrum of AF missions.

Education—Process of imparting general bodies of knowledge and habits of mind applicable to a broad spectrum of endeavors to intellectually prepare individuals to deal with dynamic environments and solve ill-defined problems by using critical thought and reasoned judgment. Education programs prepare Airmen to anticipate and successfully meet challenges across the

range of military operations and build a professional corps. Further, they positively impact both recruitment and retention efforts.

Experience—Active participation or involvement in positions, events, or activities leading to the accumulation of knowledge or skill that can be utilized to meet mission requirements.

Force Development (FD)—A deliberate process of preparing Airmen through the CoL with the required competencies to meet the challenges of current and future operating environments. Institutional development generally results in leadership, management,

and warrior ethos proficiency. Occupational development generally results in flying and technical skill proficiency.

Functional Authority (**FA**)—Senior leadership to include Assistant Secretaries (Presidential Appointees confirmed by the Senate), Deputy Chiefs of Staff (three-star), and other selected HAF two-letter General Officer or SES-level leaders that provide corporate perspective of institutional requirements and force management and development. The FA serves as a final authority to ensure all policies, established in accordance with this document, are implemented within their functional community. FAs are supported by Functional Managers who are supported by Career Field Managers.

Human Capital Measurement—Evaluation of how well a competency that drives productive labor within an organization's workforce is performing. It captures behavioral measures against job specifications.

Institutional Competencies (ICs)—Common taxonomy used to implement the CoL. These leadership competencies are expected of all Airmen, throughout their careers, and will be the competencies needed to operate successfully in the constantly changing environment in which they function. The three categories of these competencies (Organizational, People/Team, and Personal) are mapped to the AF leadership levels.

Institutional Competency Developmental Programs (ICDPs)—ICDPs are military education and training schools and facilities that deliver the ICs to Airmen.

Organizational ICs—Apply to conceptual competence in creating policy, vision, and interpersonal skills emphasizing consensus building and influencing peers and other policy makers. Primary focus is at the Strategic Vision Leadership Level.

People/Team ICs—Combination of interpersonal and team relationships that are essential as Airmen's responsibilities are increased. Primary focus is at the Operational Competency Leadership Level.

Personal ICs—Essential for individual contribution, for building cohesive units, and for empowering immediate subordinates. Primary focus is at the Tactical Expertise Leadership Level.

Records Disposition Schedule—Document providing mandatory instruction for the lifecycle management of records (and non-record materials) in any format or media type. The RDS provides for the disposition of records when agency business need for the records ceases, i.e., destruction of temporary records and transfer of permanent records to the National Archives of the United States.

Taxonomy—Classification, categorization, or grouping of similar competencies.

Total Force (TF)—Organizations, units, and individuals that comprise the AF's resources for meeting its mission; includes RegAF, ANG and AFR military personnel, and Department of the AF civilian personnel.

Training—Set of events or activities presented in a structured or planned manner through one or more media for the attainment and retention of skills, knowledge, and attitudes required to meet job performance requirements. This involves the coaching and mentoring of Airmen, resulting in proficiency development.

Attachment 2

INSTITUTIONAL COMPETENCY PROFICIENCY DEFINITIONS AND DESCRIPTIVE BEHAVIORS

Table A2.1. Proficiency Level Definitions.

<u>Basic</u> – Airmen are focused on learning and developing a foundation skill set. They face similar challenges and have limited responsibilities and are given narrowly focused tasks.

<u>Intermediate</u> – Airmen continue to learn and develop professional skills, understand how to leverage other professionals and knowledge sources, and begin to apply knowledge of the assigned objectives to their work.

<u>Proficient</u> – Airmen leverage knowledge of issues and objectives to design and develop solutions. They understand how actions taken in one area of competence impact other related areas, and establish and manage the scope and quality of those areas of an assignment for which they are responsible. They may manage complex organizations.

<u>Skilled</u> – Airmen leverage knowledge of strategies and issues to develop, present, and implement solutions. They consult with other subject matter experts and have a deep understanding how actions taken in one area of competence impact other related areas within proposed solutions. They contribute to the development of new levels of capabilities by articulating the added value of proposed solutions to leadership and staff and are considered subject matter experts within their organizational area. In addition, they may manage large, complex multi-tiered organizations.

Advanced – Airmen impact the organization and the Air Force by leveraging their knowledge and expertise across the theatre to identify and address the critical success factors for complex areas. They apply knowledge of the strategic alignment of solutions with Air Force mission objectives and serve as recognized subject matter experts and thought leaders inside and outside their own organizations and/or represent the Air Force externally. In addition, they may manage large, complex multi-tiered organizations.

Table A2.2. Proficiency Level Descriptive Behaviors for Each IC Sub-competency.

Competency Sub-competency Basic Intermediate	~ ·		Dodo	T4
Employing Military Capabilities Competency	Competency	Sub-competency		
Military Capabilities Strategic Art Strategic Art Strategic Art Strategic Art Strategic Art Competency Sub-competency Recognize how technology improves a cost, benefits, risks, timing, and buy-in to achieve a long-range goal or vision. GO/SES) Recognize how technology improves a feet warfighting and capability and interoperability with joint, coalition, interagency, and non-governmental organizations. (NCO/Cadet/ISGS1-3) Proficient Fosters an environment and culture for Airmen to implement technological solutions to advance thechnological solutions to advance thechnological solutions to advance thechnological interdipency. Sub-competency Sub-compete	Employing		military operations as identified in the concepts of military theory, principles of war, AF doctrine, and US strategy. (NCO/Cadet/Lt/GS1-8) Proficient Applies doctrines, concepts, and	strategic art of warfare and peacekeeping, joint doctrine, and the interrelationship of joint doctrine and Service doctrine. (SNCO/Capt/GS9-13) Skilled Analyzes and translates strategy into
Evaluates or selects strategies for mission success; considering factors such as cost, benefits, risks, timing, and buy-in to achieve a long-range goal or vision. (GO/SES) Basic	Military		doctrines, concepts, and capabilities within an effects-based approach to warfare across the spectrum of military operations. (CMSgt/Maj/Lt Col/GS14-15)	communication, people, processes, resources, and systems to ensure effective implementation and delivery of required results. (CMSgt/Col/GS14-15)
Recognize how technology improves AF Warfighting and capability and interoperability with joint, coalition, interagency, and non-governmental organizations. (NCO/Cadet/LI/GSI-8) Proficient Fosters an environment and culture for Airmen to implement technological solutions to advance military objectives. Enables Airmen to be technologically innovative. (Maj) Analyzes mission areas and maintains to be technologically innovative. (Maj) Analyzes mission areas and maintains to be technologically innovative. (Maj) Analyzes mission areas and maintains to be technologically innovative. (Maj) Analyzes mission areas and maintains to be technologically innovative. (Maj) Analyzes mission areas and maintains to be technologically innovative. (Maj) Analyzes mission areas and maintains of the unique use of technological insertion into mission areas (CMSg/LLCol/Col/GS14-15)			Evaluates or selects strategies for missic cost, benefits, risks, timing, and buy-in (GO/SES)	on success; considering factors such as to achieve a long-range goal or vision.
Employing Military Capabilities Leverage Technology Leverage Technology Military Capabilities Leverage Technology Technology Leverage Technology Technology Technology Leverage Technology Technology Technology Military Capabilities Leverage Technology Technology Technology Technology Military Capabilities Leverage Technology Technology Technology Military Capabilities Mary Mary Mary Mary Mary Mary Mary Ma	Competency	Sub-competency	Basic	Intermediate
Evaluates systems; identifies opportunities for technology implementation; plans for and applies technology in breakthrough ways to accomplish mission goals. (GO/SES) Competency Sub-competency Basic Intermediate	Military	0	AF Warfighting and capability and interoperability with joint, coalition, interagency, and non-governmental organizations. (NCO/Cadet/Lt/GS1-8) Proficient Fosters an environment and culture for Airmen to implement technological solutions to advance military objectives. Enables Airmen to be technologically innovative.	applied historically to AF mission areas. Explain how the use of new technology provides unique solutions to AF missions. (SNCO/Capt/GS9-13) Skilled Analyzes mission areas and maintains the ability to reshape and rethink possibilities using technical applications. Articulately advocates for the unique use of technological insertion into mission areas.
Plans for and applies technology in breakthrough ways to accomplish mission goals. (GO/SES) Competency Basic Intermediate				
Employing Military Capabilities Unit, Air Force, Joint, and Coalition Capabilities Employing Military Capabilities Unit, Air Force, Joint, and Coalition Capabilities Applies an understanding of interdependencies and interoperability across Services, agencies, departments, and coalition partners. (SNCO/Maj/GS-14-15) Advanced Analyzes and evaluates Service centric and military centric biases and tendencies (in self and others) that may jeopardize operation success. Plans courses of action based on analysis. (GO/SES)			plans for and applies technology in breakthrough ways to accomplish mission	
air, space, and cyberspace and how they relate to and complement other Service capabilities. (NCO/Cadet/Lt/GS1-8) Unit, Air Force, Joint, and Capabilities Capabilities Unit, Air Force, Joint, and Capabilities Proficient Applies an understanding of how Air Force capabilities. Identifies the fundamentals of Joint Task Force (JTF) organizations. (NCO/Capt/GS9-13) Leads joint and coalition resources consistent with mission. Proactively negotiates and accesses resources outside one's immediate domain when necessary. (CMSgt/LtCol/Col/GS14-15) Advanced Analyzes and evaluates Service centric and military centric biases and tendencies (in self and others) that may jeopardize operation success. Plans courses of action based on analysis. (GO/SES)	Competency	Sub-competency	Basic	Intermediate
Employing Military Capabilities Unit, Air Force, Joint, and Coalition Capabilities Applies an understanding of interdependencies and interoperability across Services, agencies, departments, and coalition partners. (SNCO/Maj/GS-14-15) Advanced Analyzes and evaluates Service centric and military centric biases and tendencies (in self and others) that may jeopardize operation success. Plans courses of action based on analysis. (GO/SES)			air, space, and cyberspace and how they relate to and complement other Service capabilities.	understanding of how Air Force capabilities relate and complement other unit/USAF or Service capabilities. Identifies the fundamentals of Joint Task Force (JTF) organizations. (NCO/Capt/GS9-
Coalition Capabilities Applies an understanding of interdependencies and interdependencies and interoperability across Services, agencies, departments, and coalition partners. (SNCO/Maj/GS-14-15) Advanced Analyzes and evaluates Service centric and military centric biases and tendencies (in self and others) that may jeopardize operation success. Plans courses of action based on analysis. (GO/SES)				Skilled
Analyzes and evaluates Service centric and military centric biases and tendencies (in self and others) that may jeopardize operation success. Plans courses of action based on analysis. (GO/SES)		Coalition	interdependencies and interoperability across Services, agencies, departments, and coalition	resources consistent with mission. Proactively negotiates and accesses resources outside one's immediate domain when necessary.
tendencies (in self and others) that may jeopardize operation success. Plans courses of action based on analysis. (GO/SES)				
Competency Sub-competency Basic Intermediate			tendencies (in self and others) that may	jeopardize operation success. Plans <i>O/SES</i>)
	Competency	Sub-competency	Basic	Intermediate

		1	
		Recognizes crisis or contingency response operations and the national security implications of peacekeeping operations, humanitarian relief operations, and support to civil authorities, both foreign and domestic. (Amn/Cadet/Lt/GS1-8) Proficient	Differentiates between non-adversarial crisis response and adversarial crisis response operations. (NCO/Capt/GS9-13) Skilled
		Illustrates the need for engagement	Analyzes a situation and brings the
Employing Military Capabilities	Non-Adversarial Crisis Response	before and after warfighting or crisis response, the need for integrated involvement with interagency and multinational partners, and the need for multipurpose capabilities that can be applied across the range of	proper force to support the mission, to include Joint, Service, multinational, non-governmental organizations (NGOs), and other interagency partners. Establishes plans, with accountabilities and
		military operations. (SNCO/CMSgt/Maj/GS14-15)	authorities, for the situation. Interacts as appropriate with civil authorities and joint support (as needed).
		Adva	(LtCol/Col/GS14-15)
		Plans and fluently manages the situation	
		interagency, joint, and Service capabilit	
		conflicts military strategies with existin	g Diplomatic, Informational, and
		Economic capabilities to provide integra	
Competency	Sub-competency	Basic Identifies the USAF structure and	Intermediate Explains USAF structure
	Enterprise	interagency and joint relationships; describes how one's function and unit fits into its parent organizations and how the parent organization relates to its external environment – supporting or supported organizations, the public, Congress, etc. (Amn/Cadet/Lt/GS1-8)	(MAJCOMs) and the roles, responsibilities, and importance each plays. Explains the importance of and values interagency and joint relationships and alliances. Describes the characteristics of a joint campaign and the relationships of supporting capabilities. Cultivates an active network and proactively builds and uses key networks. (NCO/Capt/Maj/GS9-13)
Enterprise	Structure &	Proficient	Skilled
Perspective	Relationships	Manages matrix and alliance	Assesses the views and positions of
		organizations. Takes action to reduce implications of integrating people and resources. (SNCO/Maj/GS9-13)	stakeholders on key issues. Informally builds support for recommendations and actions before officially presenting ideas or taking action. Positions recommendations or actions to manage. (CMSgt/LtCol/Col/GS14-15)
		Adva	
		Evaluates and selects the most effective organization structure to accomplish a strategy, mission, or goal. Reconfigures the organization to maximize opportunities for success. (GO/SES)	
Competency	Sub-competency	Basic	Intermediate
Enterprise Perspective	Government Organization & Processes	Describes essential operation features and functions of the USAF, DoD, national security structure, other related executive branch functions, and Congress. Describes the chain of command from the President and the SecDef to the individual Service headquarters and to the unified	Distinguishes among the purpose, roles, functions, and relationships of the President and the SecDef, National Security Council (NSC), Chairman of the Joint Chiefs of Staff (CJCS), Joint Chiefs of Staff (JCS), Combatant Commanders, Joint force Commanders (JFCs), Service
		commands. Seeks and capitalizes on	Component Commanders, and

		organization and process.	(NCO/Capt/GS9-13)
		(Amn/Cadet/Lt/GS1-8) Proficient	Skilled
		Applies knowledge of the roles, relationships, and functions of the	Analyzes the relationships between the military and cabinet-level
		President, SecDef, CJCS, joint staff, Combatant Commanders, Secretaries of the Military Departments, and the	departments, Congress, NSC, DoD agencies, and the public. Demonstrates political acumen;
		Service Chiefs to mission plans. Applies organization and process	appropriately anticipates the political consequences of actions; considers
		knowledge to expeditiously complete mission. (SNCO/Maj/GS9-13)	the political environment when presenting ideas and taking actions; and positions ideas and actions to
			effectively navigate the political environment. (CMSgt/LtCol/Col/GS14-15)
		Adva	
		Evaluates systems, situations, pressures identify potential organizational problet most effective organization structure an federal levels to accomplish a goal, mis	ms and opportunities. Develops the d creates effective relationships across sion, or strategy; and reconfigures the
Compotonov	Sub competency	organization to maximize opportunities Basic	Intermediate
Competency	Sub-competency		
Enterprise Perspective	Global, Regional, and Cultural Awareness	Identifies the factors influencing defense, domestic, and foreign policy; and seeks to understand cultural and language norms or customs. Recognizes differences in culture, globally and regionally; and recognizes the broad impact of global culture on defense, domestic, and foreign policy. (Amn/Cadet/Lt/GS1-8) Proficient Applies knowledge and skills when meeting cultural challenges. Maintains focus on success and on effectively handling cross-cultural challenges. (SNCO/Maj/GS9-13) Adva Evaluates and synthesizes multi-cultura political and social awareness to identif formulating strategy and evaluating imp (GO/SES)	y opportunities and threats when
Competency	Sub-competency	Basic	Intermediate
	1	Explains the institutional message, telling the Air Force story, and synchronizing and integrating Air Force communication efforts. (Amn/Cadet/GS1-8)	Dynamically presents and paraphrases strategic initiatives, adjusting messages to meet audience needs. Locates, identifies, and describes key messages from senior leadership. (NCO/Lt/GS1-8)
Enterprise Perspective	Strategic Communication	Proficient	Skilled
Perspective	Communication	Translates the vision, values, and strategy into day-to-day activities and behaviors. Guides others to action. (SNCO/Capt/GS9-13)	Articulately advocates the unique functions and distinctive capabilities of airpower to project national influence and to respond to national requirements. Synchronizes and integrates communication efforts to

		Formulates the institutional messages, a strategies, processes, and systems that c information, and ideas to individuals or and other government organizations. (Co.	clearly convey strategy, plans, groups throughout DoD, interagency,
Competency	Sub-competency	Basic	Intermediate
Managing Organizations and Resources	Resource Stewardship	Identifies, acquires, and conserves resources (financial, informational, technological, material, energy, warfare, and human) needed to accomplish the mission. Adheres to timelines and milestones set for mission accomplishment. Uses resources as directed or available. (Amn/Cadet/Lt/GS1-8) Proficient Determines, analyzes, and prioritizes timelines, milestones, and resources required for mission. (SNCO/Maj/GS9-13) Adva Evaluates and prioritizes among multiplutilization of strategic USAF resources	le requests to determine appropriate
		mission, or goals. Implements "best prathroughout the organization. (GO/SES)	
Competency	Sub-competency	Basic	Intermediate
Managing Organizations	Change Management	Describes the importance of proactively embracing, supporting, and leading change and USAF continuous improvement process. Adopts and supports USAF organizational changes. (Amn/Cadet/GS1-8) Proficient Applies influential skills to address change resistance. Helps individuals	Demonstrates openness and support of different and innovative change ideas offered by others to solve problems or address issues. (NCO/Lt/GS1-8) Skilled Synthesizes requirements for and implements and assesses change
and Resources	Management	overcome resistance to change. (SNCO/Capt/Maj/GS9-13) Adva Compares, evaluates, and approves char implementation based on organizational	effort utilizing sound approaches to manage and minimize complexity, paradoxes, risks, and contradictions and their impact on the change initiative. (SNCO/LtCol/Col/GS14-15) naced nge recommendations for
Compotonov	Sub competence	Basic	Intermediate
Competency Managing Organizations and Resources	Continuous Improvement	Identifies and seeks opportunities to improve existing conditions and processes. (Amn/Cadet/GS1-8) Proficient	Distinguishes causes from symptoms and identifies primary causes. (NCO/Lt/GS9-13) Skilled

		C	A 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1: 1:	
		Generates ideas for solutions, analyzes the effect or impact of each	Assesses high impact needs that drive the organization for continuous	
		solution and appropriate	process improvement.	
		measurement, and selects appropriate	(CMSgt/LtCol/Col/GS14-15)	
		solutions. (SNCO/Capt/Maj/GS9-13)		
			nnced	
		Anticipates and meets the need of both		
		striving to achieve best practice approach		
		improvement efforts. Compares, evalua		
		recommendations for implementation b vision. (GO/SES)	ased on organizational strategy and	
Competency	Sub-competency	Basic	Intermediate	
Competency	Sub-competency	Accepts the value of vision in mission	Describes organizational vision and	
		accomplishments and the appropriate	strategy in a way that helps others	
		ways to manage teams effectively and	understand their contributions to	
		set goals. (Amn/Cadet/Lt/GS1-8)	achievement. Leads through vision	
			and uses the vision as a reference	
			point in conducting day-to-day	
			activities. (NCO/Capt/GS1-8)	
		Proficient	Skilled	
Strategic	Vision	Establishes and commits to a course	Monitors, measures, and evaluates	
Thinking	VISIOII	of action to accomplish long-range goals, missions, strategic initiatives,	progress toward vision taking into consideration changes in	
		or vision after analyzing factual	environment. Leads and executes	
		information and assumptions.	alternative strategies as required	
		(SNCO/Maj/GS9-13)	while encouraging appropriate risk	
			taking. (CMSgt/LtCol/Col/GS9-13)	
			nnced	
		Creates a shared vision that describes a		
		and evaluates solutions to threats and opportunities impacting the vision and mission accomplishment. (GO/GS14-15/SES)		
		1 111881011 accombinitions. (GC/G514-13)	(1)(1)(1)	
Competency	Sub-competency	Basic	Intermediate	
Competency	Sub-competency	Basic	Intermediate	
Competency	Sub-competency	Basic Identifies, evaluates, and assimilates	Intermediate Identifies and fills gaps in	
Competency	Sub-competency	Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies	Intermediate	
Competency	Sub-competency	Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and	
Competency	Sub-competency	Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives.	
Competency	Sub-competency	Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8)	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8)	
Competency	Sub-competency	Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled	
		Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decision-	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term	
Strategic	Sub-competency Decision Making	Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits,	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of	
		Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decision-	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or	
Strategic		Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results.	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted	
Strategic		Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or	
Strategic		Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13)	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LtCol/Col/GS9-13)	
Strategic		Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Adva	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LtCol/Col/GS9-13)	
Strategic		Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Adva Evaluates situations and decisions to an	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LtCol/Col/GS9-13) Inneed ticipate and manage 2nd and 3rd order	
Strategic		Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Adva	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/LI/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LICol/Col/GS9-13) Inneed ticipate and manage 2nd and 3rd order	
Strategic		Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Advates Evaluates situations and decisions to an effects of proposed policies, actions, or	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/LI/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LICol/Col/GS9-13) Inneed ticipate and manage 2nd and 3rd order	
Strategic Thinking	Decision Making	Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Adva Evaluates situations and decisions to an effects of proposed policies, actions, or 15/SES)	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LtCol/Col/GS9-13) nnced ticipate and manage 2nd and 3rd order adjustments to strategy. (GO/GS14-	
Strategic Thinking	Decision Making	Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Adva Evaluates situations and decisions to an effects of proposed policies, actions, or 15/SES) Basic Accepts change and maintains effectiveness when experiencing	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LtCol/Col/GS9-13) Inced ticipate and manage 2nd and 3rd order adjustments to strategy. (GO/GS14- Intermediate Responds in a pro-active manner to unexpected or ambiguous situations,	
Strategic Thinking	Decision Making	Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Adva Evaluates situations and decisions to an effects of proposed policies, actions, or 15/SES) Basic Accepts change and maintains effectiveness when experiencing changes in new work structures,	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LtCol/Col/GS9-13) Inced Intermediate Responds in a pro-active manner to unexpected or ambiguous situations, opportunities, or risks; and actively	
Strategic Thinking Competency	Decision Making Sub-competency	Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Adva Evaluates situations and decisions to an effects of proposed policies, actions, or 15/SES) Basic Accepts change and maintains effectiveness when experiencing changes in new work structures, processes, requirements, or cultures.	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LtCol/Col/GS9-13) Inced ticipate and manage 2nd and 3rd order adjustments to strategy. (GO/GS14- Intermediate Responds in a pro-active manner to unexpected or ambiguous situations, opportunities, or risks; and actively seeks information about the new	
Strategic Thinking	Decision Making	Basic Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Adva Evaluates situations and decisions to an effects of proposed policies, actions, or 15/SES) Basic Accepts change and maintains effectiveness when experiencing changes in new work structures, processes, requirements, or cultures. (Amn/Cadet/Lt/GS1-8)	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LtCol/Col/GS9-13) Inced Intermediate Responds in a pro-active manner to unexpected or ambiguous situations, opportunities, or risks; and actively seeks information about the new situation. (NCO/Capt/GS1-8)	
Strategic Thinking Competency	Decision Making Sub-competency	Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Adva Evaluates situations and decisions to an effects of proposed policies, actions, or 15/SES) Basic Accepts change and maintains effectiveness when experiencing changes in new work structures, processes, requirements, or cultures. (Amn/Cadet/It/GS1-8) Proficient	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LtCol/Col/GS9-13) Intermediate Responds in a pro-active manner to unexpected or ambiguous situations, opportunities, or risks; and actively seeks information about the new situation. (NCO/Capt/GS1-8) Skilled	
Strategic Thinking Competency	Decision Making Sub-competency	Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Adva Evaluates situations and decisions to an effects of proposed policies, actions, or 15/SES) Basic Accepts change and maintains effectiveness when experiencing changes in new work structures, processes, requirements, or cultures. (Amn/Cadet/It/GS1-8) Proficient Analyzes self-behavior and quickly	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LtCol/Col/GS9-13) Intermediate Responds in a pro-active manner to unexpected or ambiguous situations, opportunities, or risks; and actively seeks information about the new situation. (NCO/Capt/GS1-8) Skilled Creates a positive environment within	
Strategic Thinking Competency	Decision Making Sub-competency	Identifies, evaluates, and assimilates information from multiple sources according to utility. Applies information to influence actions and decisions. (Amn/Cadet/GS1-8) Proficient Establishes metrics and decisionmaking criteria (e.g., cost, benefits, risks, timing, buy-in, strategy, mission, and values) to evaluate impact and results. (SNCO/Capt/Maj/GS9-13) Adva Evaluates situations and decisions to an effects of proposed policies, actions, or 15/SES) Basic Accepts change and maintains effectiveness when experiencing changes in new work structures, processes, requirements, or cultures. (Amn/Cadet/It/GS1-8) Proficient	Intermediate Identifies and fills gaps in information required to understand options and issues. Applies analytic methods in solving problems and developing alternatives. (NCO/Lt/GS1-8) Skilled Evaluates short and long-term implications to strategy or mission of previous decisions and either stays the course or makes strategic or operational adjustments as warranted in conditions of uncertainty or ambiguity. (CMSgt/LtCol/Col/GS9-13) Intermediate Responds in a pro-active manner to unexpected or ambiguous situations, opportunities, or risks; and actively seeks information about the new situation. (NCO/Capt/GS1-8) Skilled	

		not persist with ineffective behaviors. Manages change and maintains continuity for self and others when mission requirement varies or becomes ambiguous.	focus on the benefits to the organization. Challenges others to treat new situations or risks as opportunities for learning or growth. (CMSgt/LtCol/Col/GS9-13)
		(SNCO/Maj/GS9-13)	l anced
		Effectively manages a changing environ	
		ambiguous situations while maintaining (CMSgt/GO/GS14-15/SES)	
Competency	Sub-competency	Basic	Intermediate
Leading People	Develops and Inspires Others		Diagnoses capability and developmental needs. Plans and supports deliberate development of individuals' skills and abilities through setting and monitoring development plans, and identifying and securing resources to enable an Airman to fulfill current or future job or role responsibilities more effectively. (NCO/Capt/GS1-8) Skilled Selects and evaluates talent to ensure the best match between the individual and the work requirements. Determines the mix and level of capability across subordinates required to support current and future goals and mission. (CMSgt/LtCol/Col/GS14-15) anced talent management systems that create a
		learning culture and inspires others to tr good of the mission and organization. A culture. Establishes adequate developm (CMSgt/GO/SES)	ranscend their own self-interests for the Aligns systems to support a learning
Competency	Sub-competency	Basic	Intermediate
		Explains and exhibits the Wingman concept: Airmen taking care of Airmen. The bond all Airmen share that reflects the ultimate confidence, trust, and mutual support given to each other both on and off duty. (Amn/Cadet/GS1-8)	Recognizes and differentiates the emotional, physical, spiritual, and social states of Airmen, their families, and others. Is able to identify when Airmen are in need of assistance and identify sources of basic support. (NCO/Lt/GS1-8)
		Proficient	Skilled
Leading People	Takes Care of People	Evaluates options (plans or programs) and selects appropriate actions, solutions, and resources when confronted with a personnel problem or situation (emotional, physical, spiritual, and social). (SNCO/Capt/Maj/GS1-8)	Creates plans or programs to take care of people. Establishes work-life balance through time management and setting clear expectations or priorities for subordinates. (CMSgt/LtCol/Col/GS9-13)
			anced
		Monitors and assesses the organizational supervisors and commanders support U from ethical, legal, or emotional jeopard	SAF values and protects subordinates
	Sub-competency	Basic	Intermediate
Leading People	Diversity	Understands the importance of diversity as broadly defined by the AF, including mutual respect, thereby	Seeks opportunities to work with and better understand the perspectives and contributions of diverse individuals

		helping to promote and strengthen an AF culture that values inclusion of all personnel in the Total Force. Supports AF diversity policies. (Amn/Cadet/GS1-8) Proficient	and organizations. Views individual and group differences as opportunities for learning and personal growth. (Amn/Lt/GS1-8) Skilled
		Acquires the cultural competency and leadership skills to effectively develop, mentor, and lead across gender, cultural, generational, and	Identifies and, if appropriate, proposes ways to eliminate barriers to achieving and sustaining a diverse and inclusive AF. Provides
		other diversity lines to maximize	leadership in establishing and
		individual and unit performance.	executing policy supporting AF
		Promotes collaboration and teamwork	diversity efforts. Promotes the
		among diverse Airmen.	involvement of all Airmen in
		(NCO/Capt/GS9-13)	diversity initiatives.
		(IVCO/Cupi/O39-13)	
		4.1	(SNCO/Maj/LtCol/Col/GS9-13)
		Adva	
		Establishes an inclusive organizational	
		naturally enables all Airmen to contribu	
		organizational objectives. Establishes a	strategy to attract, develop, and retain
		diverse Airmen. Serves as a Diversity C 15/SES)	Champion in the AF. (CMSgt/GO/GS14-
Competency	Sub-competency	Basic	Intermediate
		Explains team mission, expectations, and guidelines. (Amn/Cadet/GS1-8)	Applies knowledge of team mission and team dynamics to contribute to team success. (NCO/Lt/GS1-8)
		Proficient	Skilled
		Builds effective teams for goal and	Synthesizes and develops networks
	Builds Teams and Coalitions	mission accomplishment, improves	and alliances that span organizational,
Fostering		team performance, and develops	service, departmental, agency, and
Collaborative		direction, roles, and responsibilities.	national boundaries.
Relationships		(SNCO/Capt/Maj/GS9-13)	(CMSgt/LtCol/Col/GS9-13)
Keittionships		Adva	
		Evaluates coalition, joint, or interagency	
		relationships that should be initiated or	immerced to further the attainment of
		the mission. Formulates, implements, a	
		or coalition partners to collaboratively of	levelop solutions and initiatives.
C	C-1	(GO/GS14-15/SES) Basic	Intermediate
Competency	Sub-competency		intermediate
		Decognizes the current situation	Davalans others' and own ideas
		Recognizes the current situation,	Develops others' and own ideas
		describes all parties' viewpoints and	engaging in mutual problem solving,
		describes all parties' viewpoints and concerns, manages personal	engaging in mutual problem solving, identifying alternative positions or
		describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them
		describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8)	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13)
		describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them
		describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8)	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13)
Footowing		describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others,	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win
Fostering		describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation,	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in
Collaborative	Negotiating	describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate
	Negotiating	describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains desired mission outcomes.	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate outcome while maintaining positive,
Collaborative	Negotiating	describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate outcome while maintaining positive, long-term relationships with key
Collaborative	Negotiating	describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains desired mission outcomes.	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate outcome while maintaining positive, long-term relationships with key individuals or groups.
Collaborative	Negotiating	describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains desired mission outcomes. (NCO/Maj/GS9-13)	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate outcome while maintaining positive, long-term relationships with key individuals or groups. (SNCO/LtCol/Col/GS14-15)
Collaborative	Negotiating	describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains desired mission outcomes. (NCO/Maj/GS9-13) Adva	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate outcome while maintaining positive, long-term relationships with key individuals or groups. (SNCO/LtCol/Col/GS14-15)
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Collaborative	Negotiating	describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains desired mission outcomes. (NCO/Maj/GS9-13) Adva Evaluates the underlying principles and after a negotiation. Builds value for present the present and after a negotiation.	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate outcome while maintaining positive, long-term relationships with key individuals or groups. (SNCO/LtCol/Col/GS14-15) Inced concepts applied before, during, and eferred alternatives by relating them to
Collaborative	Negotiating	describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains desired mission outcomes. (NCO/Maj/GS9-13) Adva Evaluates the underlying principles and after a negotiation. Builds value for pretthe other party's and own core needs research.	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate outcome while maintaining positive, long-term relationships with key individuals or groups. (SNCO/LtCol/Col/GS14-15) Inced concepts applied before, during, and eferred alternatives by relating them to
Collaborative Relationships		describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains desired mission outcomes. (NCO/Maj/GS9-13) Adva Evaluates the underlying principles and after a negotiation. Builds value for pretthe other party's and own core needs res (CMSgt/GO/GS14-15/SES)	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate outcome while maintaining positive, long-term relationships with key individuals or groups. (SNCO/LtCol/Col/GS14-15) Inced concepts applied before, during, and eferred alternatives by relating them to sulting in agreement.
Collaborative	Negotiating Sub-competency	describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains desired mission outcomes. (NCO/Maj/GS9-13) Adva Evaluates the underlying principles and after a negotiation. Builds value for pretthe other party's and own core needs rese(CMSgt/GO/GS14-15/SES) Basic	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate outcome while maintaining positive, long-term relationships with key individuals or groups. (SNCO/LtCol/Col/GS14-15) Inced concepts applied before, during, and eferred alternatives by relating them to sulting in agreement.
Collaborative Relationships		describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains desired mission outcomes. (NCO/Maj/GS9-13) Adva Evaluates the underlying principles and after a negotiation. Builds value for prethe other party's and own core needs rec(CMSgt/GO/GS14-15/SES) Basic Describes USAF policies, procedures,	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate outcome while maintaining positive, long-term relationships with key individuals or groups. (SNCO/LtCol/Col/GS14-15) Inced concepts applied before, during, and eferred alternatives by relating them to sulting in agreement. Intermediate Commits to and follows USAF
Collaborative Relationships Competency	Sub-competency	describes all parties' viewpoints and concerns, manages personal emotions, and is open to alternative positions. (Amn/Cadet/Lt/GS1-8) Proficient Persuades and influences others, builds consensus, gains cooperation, and effectively collaborates. Attains desired mission outcomes. (NCO/Maj/GS9-13) Adva Evaluates the underlying principles and after a negotiation. Builds value for pretthe other party's and own core needs rese(CMSgt/GO/GS14-15/SES) Basic	engaging in mutual problem solving, identifying alternative positions or approaches and evaluating them openly and fairly. (NCO/Capt/GS9-13) Skilled Formulates alternatives that can win acceptance of others resulting in selection of most appropriate outcome while maintaining positive, long-term relationships with key individuals or groups. (SNCO/LtCol/Col/GS14-15) Inced concepts applied before, during, and eferred alternatives by relating them to sulting in agreement.

			honest and forthright manner;
			represents information and data
			accurately and completely). (Amn/Capt/GS1-8)
		Proficient	Skilled
		Models ethical leadership behaviors	Recognizes, promotes, and assesses
		with others in a way that gives them	ethical leadership behaviors that
		confidence in one's intentions and	reinforce USAF Core Values.
		those of the organization.	(NCO/LtCol/Col/GS9-13)
		(Amn/Maj/GS9-13) Adva	nced
		Formulates, evaluates, monitors, and en	
		procedures. (CMSgt/GO/GS14-15/SES)	r
Competency	Sub-competency	Basic	Intermediate
		Explains the value of followership	Provides effective feedback and
		and leader and follower roles within	advice to leaders about goals and
		an organization. Adopts the values	mission accomplishment, advocates
		and standards of the organization,	for leader's point of view when a
		one's responsibilities as a follower,	decision is established, and commits
		and one's role within the organization. (Amn/Cadet/GS1-8)	to the action plan of the organization and mission. (NCO/Lt/GS1-8)
		Proficient	Skilled
		Establishes own job performance	Commits to high levels of
		standards in coordination with	organizational performance.
		supervisor focused on effective	Evaluates leadership challenges in
Embodies	F. II	performance rather than meeting	order to serve as and develop
Airman Culture	Followership	standards, mentors followers, and	partnering relationship in followers.
		develops subordinates as followers	Emphasizes team building, finding
		and leaders. Understands goals of	success in the success of the whole
		leader. (NCO/Capt/GS1-8)	group.
			(SNCO/CMSgt/Maj/LtCol/Col/GS9-13)
			_ `
			nnced
		Creates and nurtures a culture of follow	ership within the Air Force, evaluates
		Creates and nurtures a culture of follow feedback mechanisms up and down the	ership within the Air Force, evaluates chain of command, and utilizes data to
		Creates and nurtures a culture of follow feedback mechanisms up and down the drive continuous improvement. Anticip	ership within the Air Force, evaluates chain of command, and utilizes data to pates leader's agenda and strategy for
Competency	Sub-competency	Creates and nurtures a culture of follow feedback mechanisms up and down the	ership within the Air Force, evaluates chain of command, and utilizes data to pates leader's agenda and strategy for 4-15/SES)
Competency	Sub-competency	Creates and nurtures a culture of follow feedback mechanisms up and down the drive continuous improvement. Anticip accomplishing agenda. (CMSgt/GO/GSI Basic	ership within the Air Force, evaluates chain of command, and utilizes data to pates leader's agenda and strategy for 4-15/SES) Intermediate
Competency	Sub-competency	Creates and nurtures a culture of follow feedback mechanisms up and down the drive continuous improvement. Anticip accomplishing agenda. (CMSgt/GO/GSI	ership within the Air Force, evaluates chain of command, and utilizes data to pates leader's agenda and strategy for 4-15/SES)
Competency	Sub-competency	Creates and nurtures a culture of follow feedback mechanisms up and down the drive continuous improvement. Anticip accomplishing agenda. (CMSgt/GO/GSI Basic Maintains military bearing or	ership within the Air Force, evaluates chain of command, and utilizes data to cates leader's agenda and strategy for 4-15/SES) Intermediate Accurately describes warrior ethos for self and others. Comprehends the meaning of the profession of arms
Competency	Sub-competency	Creates and nurtures a culture of follow feedback mechanisms up and down the drive continuous improvement. Anticip accomplishing agenda. (CMSgt/GO/GSI Basic Maintains military bearing or professional etiquette at all times. Places the welfare of peers or subordinates ahead of personal needs	ership within the Air Force, evaluates chain of command, and utilizes data to bates leader's agenda and strategy for 4-15/SES) Intermediate Accurately describes warrior ethos for self and others. Comprehends the meaning of the profession of arms and oath of office, accepts the core
Competency	Sub-competency	Creates and nurtures a culture of follow feedback mechanisms up and down the drive continuous improvement. Anticip accomplishing agenda. (CMSgt/GO/GSI Basic Maintains military bearing or professional etiquette at all times. Places the welfare of peers or subordinates ahead of personal needs or comfort. Maintains self	ership within the Air Force, evaluates chain of command, and utilizes data to bates leader's agenda and strategy for 4-15/SES) Intermediate Accurately describes warrior ethos for self and others. Comprehends the meaning of the profession of arms and oath of office, accepts the core values, and realizes how all Airmen
Competency	Sub-competency	Creates and nurtures a culture of follow feedback mechanisms up and down the drive continuous improvement. Anticip accomplishing agenda. (CMSgt/GO/GSI Basic Maintains military bearing or professional etiquette at all times. Places the welfare of peers or subordinates ahead of personal needs or comfort. Maintains self physically, emotionally, spiritually,	ership within the Air Force, evaluates chain of command, and utilizes data to bates leader's agenda and strategy for 4-15/SES) Intermediate Accurately describes warrior ethos for self and others. Comprehends the meaning of the profession of arms and oath of office, accepts the core values, and realizes how all Airmen contribute to the military mission.
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Competency Embodies Airman Culture	Sub-competency Warrior Ethos	Creates and nurtures a culture of follow feedback mechanisms up and down the drive continuous improvement. Anticip accomplishing agenda. (CMSgt/GO/GSI Basic Maintains military bearing or professional etiquette at all times. Places the welfare of peers or subordinates ahead of personal needs or comfort. Maintains self physically, emotionally, spiritually, and socially. (Amn/Cadet/GSI-8) Proficient Exemplifies and models the warrior	ership within the Air Force, evaluates chain of command, and utilizes data to pates leader's agenda and strategy for 4-15/SES) Intermediate Accurately describes warrior ethos for self and others. Comprehends the meaning of the profession of arms and oath of office, accepts the core values, and realizes how all Airmen contribute to the military mission. (Amn/Cadet/Lt/GSI-8)
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Embodies		Creates and nurtures a culture of follow feedback mechanisms up and down the drive continuous improvement. Anticip accomplishing agenda. (CMSgt/GO/GSI) Basic Maintains military bearing or professional etiquette at all times. Places the welfare of peers or subordinates ahead of personal needs or comfort. Maintains self physically, emotionally, spiritually, and socially. (Amn/Cadet/GSI-8) Proficient Exemplifies and models the warrior spirit. Exhibits moral and physical courage and a hardiness of spirit despite physical and mental	ership within the Air Force, evaluates chain of command, and utilizes data to pates leader's agenda and strategy for 4-15/SES) Intermediate Accurately describes warrior ethos for self and others. Comprehends the meaning of the profession of arms and oath of office, accepts the core values, and realizes how all Airmen contribute to the military mission. (Amn/Cadet/Lt/GS1-8) Skilled Assesses and takes responsibility for mission failures and shares mission
Embodies		Creates and nurtures a culture of follow feedback mechanisms up and down the drive continuous improvement. Anticip accomplishing agenda. (CMSgt/GO/GS1 Basic Maintains military bearing or professional etiquette at all times. Places the welfare of peers or subordinates ahead of personal needs or comfort. Maintains self physically, emotionally, spiritually, and socially. (Amn/Cadet/GS1-8) Proficient Exemplifies and models the warrior spirit. Exhibits moral and physical courage and a hardiness of spirit despite physical and mental hardships. (NCO/Capt/GS1-8)	ership within the Air Force, evaluates chain of command, and utilizes data to pates leader's agenda and strategy for 4-15/SES) Intermediate Accurately describes warrior ethos for self and others. Comprehends the meaning of the profession of arms and oath of office, accepts the core values, and realizes how all Airmen contribute to the military mission. (Amn/Cadet/Lt/GS1-8) Skilled Assesses and takes responsibility for mission failures and shares mission success with the unit. Assists others in development of the profession of arms. (SNCO/Maj/LtCol/GS9-13)
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Embodies Airman Culture	Warrior Ethos	Creates and nurtures a culture of follow feedback mechanisms up and down the drive continuous improvement. Anticip accomplishing agenda. (CMSgt/GO/GS1 Basic Maintains military bearing or professional etiquette at all times. Places the welfare of peers or subordinates ahead of personal needs or comfort. Maintains self physically, emotionally, spiritually, and socially. (Amn/Cadet/GS1-8) Proficient Exemplifies and models the warrior spirit. Exhibits moral and physical courage and a hardiness of spirit despite physical and mental hardships. (NCO/Capt/GS1-8) Adva Evaluates and models the profession or others accountable to the profession of inspire and support the employment of (CMSgt/Col/GO/GS14-15/SES)	ership within the Air Force, evaluates chain of command, and utilizes data to pates leader's agenda and strategy for 4-15/SES) Intermediate Accurately describes warrior ethos for self and others. Comprehends the meaning of the profession of arms and oath of office, accepts the core values, and realizes how all Airmen contribute to the military mission. (Amn/Cadet/Lt/GS1-8) Skilled Assesses and takes responsibility for mission failures and shares mission success with the unit. Assists others in development of the profession of arms. (SNCO/Maj/LtCol/GS9-13) Anced arms and the warrior spirit. Holds arms and continuously hones skills to military capabilities.

		or incorporating feedback. (Amn/Cadet/GS1-8) Proficient	Accepts constructive feedback. Applies newly acquired knowledge or skill to practical use (including further learning through trial and error). (Amn/Lt/GS1-8) Skilled
		Proactively seeks feedback from	Actively synthesizes and commits to
		others. Demonstrates a willingness to	formal and informal learning
		seriously consider feedback received	activities and assignments (including
		and its implications for behavior.	stretch and risk beyond comfort zone)
		(NCO/Capt/GS9-13)	in a way that makes the most of the
		(**************************************	learning experience.
			(SNCO/Maj/LtCol/Col/GS9-13)
		Adva	anced
		Continually evaluates and increases bre	adth and depth of knowledge and skills
		that lead to continued success. (CMSgt/	GO/GS14-15/SES)
Competency	Sub-competency	Basic	Intermediate
		Communicates and forms messages	Writes clearly and understandably
		in a clear, concise, and succinct	adhering to Tongue and Quill
		manner to ensure effective	accepted conventions. (Amn/Lt/GS1-
		communication. (Amn/Cadet/GS1-8)	8)
		Proficient	Skilled
		Interprets receiver's level of	Synthesizes, composes, and adjusts or
		understanding by seeking input and	frames message and delivery style.
Communicating	Speaking and	validating understanding of written	Adjusts message to audience's
communicating	Writing	and verbal communications.	experience, background, and
		(NCO/Capt/GS1-8)	expectations. Uses terms, examples,
	ļ	1 '	
			and analogies that are meaningful to
			the audience. (SNCO/Maj/GS9-13)
		Adva	the audience. (SNCO/Maj/GS9-13)
		Adva Assesses and selects organizational con	the audience. (SNCO/Maj/GS9-13) anced munications that cross organizational
		Adva Assesses and selects organizational conboundaries and instill commitment in the	the audience. (SNCO/Maj/GS9-13) anced munications that cross organizational ne receivers toward achievement of a
Competency	Sub-competency	Adva Assesses and selects organizational con	the audience. (SNCO/Maj/GS9-13) anced munications that cross organizational ne receivers toward achievement of a
Competency	Sub-competency	Adva Assesses and selects organizational con boundaries and instill commitment in th common goal. (CMSgt/LtCol/Col/GS14-1 Basic	the audience. (SNCO/Maj/GS9-13) nnced nmunications that cross organizational ne receivers toward achievement of a (5/SES) Intermediate
Competency	Sub-competency	Adva Assesses and selects organizational comboundaries and instill commitment in the common goal. (CMSgt/LtCol/Col/GS14-1 Basic Listens, giving full attention to the	the audience. (SNCO/Maj/GS9-13) Anced munications that cross organizational ne receivers toward achievement of a (5/SES) Intermediate Describes speaker's message and
Competency	Sub-competency	Adva Assesses and selects organizational comboundaries and instill commitment in the common goal. (CMSgt/LtCol/Col/GS14-1 Basic Listens, giving full attention to the speaker. (Amn/Cadet/GS1-8)	the audience. (SNCO/Maj/GS9-13) nnced nmunications that cross organizational ne receivers toward achievement of a (5/SES) Intermediate
Competency	Sub-competency	Adva Assesses and selects organizational conboundaries and instill commitment in the common goal. (CMSgt/LtCol/Col/GS14-1 Basic Listens, giving full attention to the speaker. (Amn/Cadet/GS1-8) Proficient	the audience. (SNCO/Maj/GS9-13) Anced Immunications that cross organizational are receivers toward achievement of a (15/SES) Intermediate Describes speaker's message and point of view. (Amn/Lt/GS1-8) Skilled
	, , , , , , , , , , , , , , , , , , ,	Adva Assesses and selects organizational con boundaries and instill commitment in th common goal. (CMSgt/LtCol/Col/GS14-1 Basic Listens, giving full attention to the speaker. (Amn/Cadet/GS1-8) Proficient Seeks clarification and can repeat	the audience. (SNCO/Maj/GS9-13) anced munications that cross organizational are receivers toward achievement of a (15/SES) Intermediate Describes speaker's message and point of view. (Amn/Lt/GS1-8) Skilled Correctly interprets and synthesizes
Competency Communicating	Sub-competency Active Listening	Adva Assesses and selects organizational conboundaries and instill commitment in the common goal. (CMSgt/LtCol/Col/GS14-1 Basic Listens, giving full attention to the speaker. (Amn/Cadet/GS1-8) Proficient	the audience. (SNCO/Maj/GS9-13) anced munications that cross organizational are receivers toward achievement of a (15/SES) Intermediate Describes speaker's message and point of view. (Amn/Lt/GS1-8) Skilled Correctly interprets and synthesizes messages from others and responds
	, , , , , , , , , , , , , , , , , , ,	Adva Assesses and selects organizational con boundaries and instill commitment in the common goal. (CMSgt/LtCol/Col/GS14-1 Basic Listens, giving full attention to the speaker. (Amn/Cadet/GS1-8) Proficient Seeks clarification and can repeat message to sender. (Amn/Capt/GS1-8)	the audience. (SNCO/Maj/GS9-13) anced munications that cross organizational are receivers toward achievement of a (15/SES) Intermediate Describes speaker's message and point of view. (Amn/Lt/GS1-8) Skilled Correctly interprets and synthesizes
	, , , , , , , , , , , , , , , , , , ,	Adva Assesses and selects organizational con boundaries and instill commitment in the common goal. (CMSgt/LtCol/Col/GS14-1 Basic Listens, giving full attention to the speaker. (Amn/Cadet/GS1-8) Proficient Seeks clarification and can repeat message to sender. (Amn/Capt/GS1-8)	the audience. (SNCO/Maj/GS9-13) anced munications that cross organizational are receivers toward achievement of a (S/SES) Intermediate Describes speaker's message and point of view. (Amn/Lt/GS1-8) Skilled Correctly interprets and synthesizes messages from others and responds appropriately. (NCO/Maj/GS9-13)

Table A2.3. Proficiency Levels Mapped to ICDPs

ICDP	Sub-Competency	Prescribed IC Proficiency Level
USAF Academy, Reserve	Operational & Strategic Art	Basic
Officers' Training Corps	Leverage Technology	Basic
(ROTC), Officer Training	Unit, Air Force, Joint, & Coalition Capabilities	Basic
School (OTS), Academy of	Non-Adversarial Crisis Response	Basic
Military Science (AMS)	Enterprise Structure & Relationships	Basic
	Government Organization & Processes	Basic
	Global, Regional, & Cultural Awareness	Basic
	Strategic Communication	Basic
	Resource Stewardship	Basic
	Change Management	Intermediate
	Continuous Improvement	Basic
	Vision	Basic
	Decision Making	Intermediate
	Adaptability	Basic
	Develops & Inspires Others	Basic
	Takes Care of People	Basic
	Diversity	Basic
	Builds Team & Coalitions	Intermediate
	Negotiating	Basic
	Ethical Leadership	Basic
	Followership	Basic
	Warrior Ethos	Intermediate
	Develops Self	Basic
	Speaking & Writing	Intermediate
	Active Listening	Intermediate
Squadron Officer School (SOS)	Operational & Strategic Art	Intermediate
•	Leverage Technology	Intermediate
	Unit, Air Force, Joint, & Coalition Capabilities	Intermediate
	Non-Adversarial Crisis Response	Intermediate
	Enterprise Structure & Relationships	Intermediate
	Government Organization & Processes	Intermediate
	Global, Regional, & Cultural Awareness	Intermediate
	Strategic Communication	Intermediate
	Resource Stewardship	Intermediate
	Change Management	Proficient
	Continuous Improvement	Proficient
	Vision	Intermediate
	Decision Making	Proficient
	Adaptability	Intermediate
	Develops & Inspires Others	Intermediate
	Takes Care of People	Proficient
	Diversity	Proficient
	Builds Team & Coalitions	Proficient
	Negotiating	Intermediate
	Ethical Leadership	Intermediate
	Followership	Proficient
	Warrior Ethos	Proficient
	Develops Self	Proficient
	Speaking & Writing	Proficient
	Active Listening	Proficient
Air Command & Staff College	Operational & Strategic Art	Proficient
(ACSC)	Leverage Technology	Proficient
	Unit, Air Force, Joint, & Coalition Capabilities	Proficient
	Non-Adversarial Crisis Response	Proficient

	Enterprise Structure & Relationships	Proficient
	Government Organization & Processes	Proficient
	Global, Regional, & Cultural Awareness	Proficient
	Strategic Communication	Skilled
	Resource Stewardship	Proficient
	Change Management	Proficient
	Continuous Improvement	Proficient
	Vision	Proficient
	Decision Making	Proficient
	Adaptability	Proficient
	Develops & Inspires Others	Proficient
	Takes Care of People	Proficient
	Diversity	Skilled
	Builds Teams & Coalitions	Proficient
	Negotiating	Proficient
	Ethical Leadership	Proficient
	Followership	Skilled
	Warrior Ethos	Skilled
	Develops Self	Skilled
	Speaking & Writing	Intermediate
	Active Listening	Intermediate
Air War College (AWC)	Operational & Strategic Art	Skilled
An war conege (A wc)	Leverage Technology	Skilled
	Unit, Air Force, Joint, & Coalition Capabilities	Skilled
	Non-Adversarial Crisis Response	Skilled
	Enterprise Structure & Relationships	Skilled
	Government Organization & Processes	Skilled
	Global, Regional, & Cultural Awareness	Skilled
	Strategic Communication	Skilled
	Resource Stewardship	Skilled
	Change Management	Skilled
	Continuous Improvement	Skilled
	Vision	Skilled
	Decision Making	Skilled
	Adaptability	Skilled
	Develops & Inspires Others	Skilled
	Takes Care of People	Skilled
	Diversity	Skilled
	Builds Teams & Coalitions	Skilled
	Negotiating	Skilled
	Ethical Leadership	Advanced
	Followership	Advanced
	Warrior Ethos	Advanced
	Develops Self	Advanced
	Speaking & Writing	Advanced
	Active Listening	Advanced
Basic Military Training (BMT)	Non-Adversarial Crisis Response	Basic
	Enterprise Structure & Relationships	Basic
	Government Organization & Processes	Basic
	Global, Regional, & Cultural Awareness	Basic
	Strategic Communication	Basic
	Takes Care of People	Basic
	Diversity	Basic
	Followership	Basic
	Warrior Ethos	Basic
	Develops Self	Basic
	Active Listening	Basic
Airman Leadership School	Non-Adversarial Crisis Response	Basic
(ALS)	Enterprise Structure & Relationships	Basic

Government Organization & Processes Global, Regional, & Cultural Awareness Strategic Communication Resource Stewardship Basic Change Management Continuous Improvement Basic Vision Basic Decision Making Adaptability Basic Develops & Inspires Others Basic Diversity Builds Teams & Coalitions Basic Negotiating Basic Ethical Leadership Basic Develops Self Speaking & Writing Active Listening Basic Non-Commissioned Officer School (NCO) Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate Global, Regional, & Cultural Awareness Intermediate Intermediate	
Strategic Communication Resource Stewardship Basic Change Management Basic Continuous Improvement Basic Vision Basic Decision Making Basic Adaptability Basic Develops & Inspires Others Basic Diversity Basic Builds Teams & Coalitions Basic Builds Teams & Coalitions Basic Ethical Leadership Basic Followership Basic Burrior Ethos Basic Speaking & Writing Basic Speaking & Writing Basic Active Listening Basic Leverage Technology Unit, Air Force, Joint, & Coalition Capabilities Enterprise Structure & Relationships Intermediate Government Organization & Processes Intermediate Government Organization & Cultural Awareness Intermediate	
Resource Stewardship Basic	
Change Management Continuous Improvement Basic Vision Decision Making Basic Decision Making Basic Adaptability Develops & Inspires Others Basic Takes Care of People Basic Diversity Basic Builds Teams & Coalitions Basic Bethical Leadership Basic Ethical Leadership Basic Warrior Ethos Basic Develops Self Speaking & Writing Basic Speaking & Writing Basic Active Listening Basic Operational & Strategic Art Basic Leverage Technology Unit, Air Force, Joint, & Coalition Capabilities Non-Adversarial Crisis Response Enterprise Structure & Relationships Intermediate Government Organization & Processes Intermediate Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness	
Continuous Improvement Basic	
Vision	
Decision Making Adaptability Basic Develops & Inspires Others Basic Takes Care of People Basic Diversity Builds Teams & Coalitions Negotiating Basic Ethical Leadership Basic Followership Basic Warrior Ethos Basic Develops Self Speaking & Writing Active Listening Basic Non-Commissioned Officer School (NCO) Non-Adversarial Crisis Response Enterprise Structure & Relationships Intermediate Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	
Adaptability Develops & Inspires Others Basic Takes Care of People Basic Diversity Builds Teams & Coalitions Negotiating Basic Ethical Leadership Basic Followership Basic Warrior Ethos Basic Develops Self Speaking & Writing Active Listening Basic Non-Commissioned Officer School (NCO) Non-Adversarial Crisis Response Enterprise Structure & Relationships Intermediate Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	
Develops & Inspires Others Takes Care of People Basic Diversity Builds Teams & Coalitions Basic Builds Teams & Coalitions Basic Ethical Leadership Basic Ethical Leadership Basic Followership Basic Warrior Ethos Basic Develops Self Speaking & Writing Basic Speaking & Writing Basic Active Listening Basic Operational & Strategic Art Basic Leverage Technology Unit, Air Force, Joint, & Coalition Capabilities Non-Adversarial Crisis Response Intermediate Enterprise Structure & Relationships Intermediate Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	
Takes Care of People Diversity Basic Builds Teams & Coalitions Basic Negotiating Ethical Leadership Basic Followership Basic Warrior Ethos Develops Self Speaking & Writing Active Listening Basic Operational & Strategic Art Basic Leverage Technology Unit, Air Force, Joint, & Coalition Capabilities Non-Adversarial Crisis Response Enterprise Structure & Relationships Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	
Diversity Builds Teams & Coalitions Basic Negotiating Ethical Leadership Basic Ethical Leadership Basic Basic Builds Teams & Coalitions Negotiating Basic Ethical Leadership Basic Basic Develops Self Basic Speaking & Writing Basic Speaking & Writing Basic Active Listening Basic Operational & Strategic Art Basic Leverage Technology Basic Unit, Air Force, Joint, & Coalition Capabilities Non-Adversarial Crisis Response Intermediate Enterprise Structure & Relationships Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	
Builds Teams & Coalitions Basic	
Negotiating	
Ethical Leadership Basic Followership Basic Warrior Ethos Basic Develops Self Speaking & Writing Active Listening Basic Operational & Strategic Art Basic Leverage Technology Unit, Air Force, Joint, & Coalition Capabilities Non-Adversarial Crisis Response Enterprise Structure & Relationships Government Organization & Processes Global, Regional, & Cultural Awareness Intermediate	
Followership Warrior Ethos Basic Develops Self Speaking & Writing Active Listening Basic Non-Commissioned Officer School (NCO) Non-Commissioned Officer School (NCO) Leverage Technology Unit, Air Force, Joint, & Coalition Capabilities Non-Adversarial Crisis Response Enterprise Structure & Relationships Intermediate Government Organization & Processes Global, Regional, & Cultural Awareness Intermediate	
Warrior Ethos Basic Develops Self Basic Speaking & Writing Basic Active Listening Basic Non-Commissioned Officer School (NCO) Department of Commissioned Officer School (NCO) Basic Leverage Technology Basic Unit, Air Force, Joint, & Coalition Capabilities Basic Non-Adversarial Crisis Response Intermediate Enterprise Structure & Relationships Intermediate Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	
Develops Self Speaking & Writing Active Listening Basic Non-Commissioned Officer School (NCO) Operational & Strategic Art Basic Leverage Technology Basic Unit, Air Force, Joint, & Coalition Capabilities Non-Adversarial Crisis Response Enterprise Structure & Relationships Intermediate Government Organization & Processes Global, Regional, & Cultural Awareness Intermediate	
Speaking & Writing Active Listening Basic Non-Commissioned Officer School (NCO) Operational & Strategic Art Basic Leverage Technology Basic Unit, Air Force, Joint, & Coalition Capabilities Non-Adversarial Crisis Response Enterprise Structure & Relationships Intermediate Government Organization & Processes Global, Regional, & Cultural Awareness Intermediate	
Active Listening Basic Non-Commissioned Officer School (NCO) Leverage Technology Basic Unit, Air Force, Joint, & Coalition Capabilities Basic Non-Adversarial Crisis Response Intermediate Enterprise Structure & Relationships Intermediate Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	
Active Listening Basic Non-Commissioned Officer School (NCO) Leverage Technology Basic Unit, Air Force, Joint, & Coalition Capabilities Basic Non-Adversarial Crisis Response Intermediate Enterprise Structure & Relationships Intermediate Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	,
Non-Commissioned Officer School (NCO) Derational & Strategic Art Leverage Technology Unit, Air Force, Joint, & Coalition Capabilities Basic Non-Adversarial Crisis Response Enterprise Structure & Relationships Intermediate Government Organization & Processes Global, Regional, & Cultural Awareness Intermediate	
School (NCO) Leverage Technology Unit, Air Force, Joint, & Coalition Capabilities Non-Adversarial Crisis Response Enterprise Structure & Relationships Intermediate Government Organization & Processes Global, Regional, & Cultural Awareness Intermediate	
Unit, Air Force, Joint, & Coalition Capabilities Basic Non-Adversarial Crisis Response Intermediate Enterprise Structure & Relationships Intermediate Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	
Non-Adversarial Crisis Response Intermediate Enterprise Structure & Relationships Intermediate Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	
Enterprise Structure & Relationships Intermediate Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	
Government Organization & Processes Intermediate Global, Regional, & Cultural Awareness Intermediate	
Global, Regional, & Cultural Awareness Intermediate	
Strategic Communication Intermediate	
Change Management Intermediate	
Continuous Improvement Intermediate	
Vision Intermediate	
Decision Making Intermediate	
Adaptability Intermediate	
Develops & Inspires Others Intermediate	
Takes Care of People Intermediate	
Diversity Intermediate	
Builds Teams & Coalitions Intermediate	
Negotiating Intermediate	
Ethical Leadership Intermediate	
Followership Intermediate	
Warrior Ethos Intermediate	
Develops Self Intermediate	
Speaking & Writing Intermediate	
Active Listening Proficient	
Senior Non-Commissioned Operational & Strategic Art Intermediate	
Academy (SNCOA) Leverage Technology Intermediate	
Unit, Air Force, Joint, & Coalition Capabilities Proficient	
Non-Adversarial Crisis Response Proficient	
Enterprise Structure & Relationships Proficient	
Government Organization & Processes Proficient	
Global, Regional, & Cultural Awareness Proficient	
Strategic Communication Proficient	
Resource Stewardship Proficient	
Continuous Improvement Proficient	
Vision Intermediate	
Decision Making Proficient	
Adaptability Proficient	
Develops & Inspires Others Proficient	

	Takes Care of People	Proficient
	Diversity	Skilled
	Builds Teams & Coalitions	Proficient
	Negotiating	Skilled
	Ethical Leadership	Skilled
	Followership	Skilled
	Warrior Ethos	Skilled
	Develops Self	Skilled
		Skilled
	Speaking & Writing	
	Active Listening	Advanced
Chiefs Leadership Course	Operational & Strategic Art	Proficient
	Leverage Technology	Skilled
	Unit, Air Force, Joint, & Coalition Capabilities	Skilled
	Non-Adversarial Crisis Response	Proficient
	Enterprise Structure & Relationships	Skilled
	Government Organization & Processes	Proficient
	Global, Regional, & Cultural Awareness	Skilled
	Strategic Communication	Skilled
	Resource Stewardship	Skilled
	Change Management	Advanced
	Continuous Improvement	Skilled
	Vision	Skilled
	Decision Making	Skilled
	Adaptability	Skilled
	Develops & Inspires Others	Skilled
	Takes Care of People	Skilled
	Diversity	Advanced
	Builds Teams & Coalitions	Skilled
	Negotiating	Advanced
	Ethical Leadership	Advanced
	Followership	Advanced
	Warrior Ethos	Advanced
	Develops Self	Advanced
	Speaking & Writing	Advanced
	Active Listening	Advanced
USAF Supervisors Course	Operational & Strategic Art	Intermediate
	Strategic Communication	Proficient
	Resource Stewardship	Proficient
	Change Management	Proficient
	Continuous Improvement	Proficient
	Vision	Proficient
	Decision Making	Proficient
	Adaptability	Proficient
	Develops & Inspires Others	Proficient
	Takes Care of People	Proficient
	Diversity	Proficient
	Builds Teams & Coalitions	Proficient
	Negotiating Negotiating	Proficient
	Ethical Leadership	Proficient
	Followership	Proficient
	Warrior Ethos	Proficient
	Develops Self	Proficient
	Speaking & Writing	Proficient
		Skilled
AlIIGAD C	Active Listening	
Advanced USAF Supervisors	Enterprise Structure & Relationships	Basic
Course	Strategic Communication	Proficient
	Resource Stewardship	Proficient
	Change Management	Proficient
	Continuous Improvement	Proficient

	Vision	Proficient
	Decision Making	Proficient
	Adaptability	Proficient
	Develops & Inspires Others	Proficient
	Takes Care of People	Proficient
	Diversity	Proficient
	Builds Teams & Coalitions	Proficient
	Negotiating	Proficient
	Ethical Leadership	Proficient
	Followership	Proficient
	Warrior Ethos	Proficient
	Develops Self	Proficient
	Speaking & Writing	Proficient
Supervisors Refresher Course	Strategic Communication	Proficient
Super visors refresher course	Resource Stewardship	Proficient
	Change Management	Proficient
	Continuous Improvement	Proficient
	Vision	Proficient
	Decision Making	Proficient
	Adaptability	Proficient
	Develops & Inspires Others	Proficient Proficient
	Takes Care of People	Proficient
	Diversity	Proficient
	Builds Teams & Coalitions	Proficient Proficient
	Negotiating	Proficient
	Ethical Leadership	Proficient
	Followership	Proficient
	Warrior Ethos	Proficient
	Develops Self	Proficient
	Speaking & Writing	Proficient
Civilian Personnel Management	Resource Stewardship	Proficient
Course Vianagement	Develops & Inspires Others	Proficient
C0#100	Takes Care of People	Proficient
	Diversity	Proficient
	Builds Teams & Coalitions	Proficient
	Negotiating	Proficient
	Ethical Leadership	Proficient
	Followership	Proficient
	Warrior Ethos	Basic
	Develops Self	Proficient Proficient
	Speaking & Writing	Proficient
Military Personnel Management	Resource Stewardship	Proficient
Course	Develops & Inspires Others	Proficient
Course	Takes Care of People	Proficient Proficient
	Diversity	Proficient
	Builds Teams & Coalitions	Proficient
	Negotiating	Proficient Proficient
	Ethical Leadership	Proficient
	Followership	Proficient
	Warrior Ethos	Basic
	Develops Self	Proficient
	Speaking & Writing	Proficient Proficient
NOTE: PME ICDPs were last mappe		1 TOTICICIII

NOTE: PME ICDPs were last mapped to the ICs in 2009.